

# 2022 - The Basics of Planned Giving for Generalists

Session Instructors

**Session One: Tax Basics** 

I. Income tax

II. Estate tax

A. Federal

B. Washington state

III. Gift tax

IV. Generation Skipping Tax (GST)

V. Charitable deductions/exclusions

**Session Two: Current Gifts** 

I. Cash

II. Appreciated property

III. Specific assets

A. Stocks

B. Mutual funds

C. Tangible property

D. Real estate

IV. General deductibility rules

A. 60% rule

B. 30% rule

C. Carryovers

V. Donor Advised Funds

**Session Three: Bequests, Substitutes & Probate** 

I. Bequests

A. Wills

B. Revocable living trusts

C. Types of bequests

1. Specific

2. Residuary

3. Contingent

II. Bequest substitutes

A. Definition

B. Examples

III. Probate Process

**Session Four: CGAs and Remainder interests** 

I. CGAs

A. Definition

B. Types

1. Immediate

2. Deferred

Jeanne Sacks, CPA CGMA CAP® and Rick Oldenburg, CAP®

October 12, 2022

Kaarin Austin, JD

October 21, 2022

Colby Parks, JD October 26, 2022

Doug Page, CAP® November 02, 2022



# Session Four: CGAs and Remainder interests (Cont.) Doug Page, CAP®

- C. Varieties
- D. Basic Washington rules
- E. Reinsurance
- F. Community Foundations
- II. Remainder interests
  - A. Home
  - B. Farm

## **Session Five: CLTs**

I. CLATs (Charitable Lead Annuity Trust)
II. CLUTs (Charitable Lead UniTrust)

## **Session Six: CRTs**

I. CRATs (Charitable Remainder Annuity Trust)
II. CRUTs Charitable Remainder UniTrust)

# **Session Seven: Putting It All Together**

- I. How to recognize a Planned Giving prospect
  - A. Situations to look for
  - B. Verbal cues
- II. How to get help

Todd Blodgett, JD November 09, 2022

# Rick Oldenburg, CAP®

November 18, 2022

# **All Instructors**

November 30, 2022

### Instructors:

Kaarin Austin, JD – Director of Major and Planned Giving, KNKX Public Radio Todd Blodgett, JD – Partner, Estate Planning Attorney, Eisenhower Carlson PLLC Rick Oldenburg CAP® – Principal, Legacy Gift Planner, Oldenburg & Associates Doug Page CAP® – Executive Director of Gift Planning, Pacific Lutheran University Colby Parks, JD – Estate Planning Attorney, A. Colby Parks Attorney at Law PS Jeanne Sacks CPA CGMA CAP® – Manager, Tax Dept., Johnson Stone Pagano P.S.

## Cost:

SSPGC & WPGC members: \$45

Non- members: \$95 (Which includes SSPGC Membership through 2022!)

Sessions held Wed or Fri at noon, on Oct.12, 21, 26, Nov. 02, 09, 18, 30.

LOCATION: ZOOM Virtual Meeting Platform

Contact Rick Oldenburg for more information: (253) 691-3195

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Online Sign-up – includes an additional \$2.50 processing fee
Non-Members \$97.50 (includes *Membership thru 2022*) Sign up Here
SSPGC/WPGC Members \$47.50 (Classes only)